

TCS NEW YORK CITY MARATHON EXPO PRESENTED BY NEW BALANCE

**EXHIBITOR OPPORTUNITIES** 



## **VENDOR OPPORTUNITY**

Promote your brand and create an engaging point of sale to a diverse audience of runners

- #1 Running Expo in USA each year
- Among the top 10 health and fitness expos in the world
- 110K+ attendees in 2018
- Free to public

In 2018, 83% of vendors surveyed met or exceeded their primary goal.

#### **EXPO DATES AND TIMES:**

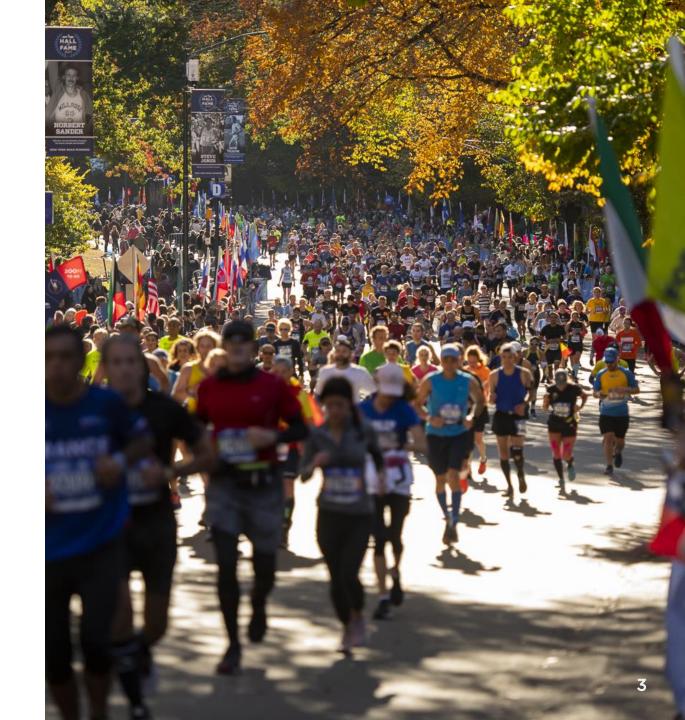
Thursday, October 31, 2019 | 10:00 a.m. - 8:00 p.m. Friday, November 1, 2019 | 10:00 a.m. - 8:00 p.m. Saturday, November 2, 2019 | 9:00 a.m. - 5:00 p.m.

Race Date: Sunday, November 3

Location: Jacob K. Javits Convention Center 11th Avenue at West 35th Street

## TCS NEW YORK CITY MARATHON

- The TCS New York City Marathon has grown from a Central Park race with 55 finishers to the world's largest marathon.
- One of the six Abbott World Marathon Majors
- Finishers from every state in America and over 125 countries around the globe
- Largest runner and spectator marathon in the world
- 626M+ social media impressions across race week
- 433K+ TCS New York City Marathon App downloads



## **2018 FINISHER STATS**

52,705

**Finishers | Largest of all time!** 



**58%** Male

**76%** Age

18-49

**42%** Female

129 COUNTRIES



46% International32% NYC Metro21% U.S. (Non-NYC Metro)

- 80% of runners made a purchase
- Average spend of \$160 per runner





## **VIRTUAL GOODY BAG**

- Customizable digital placements allow partners to promote/offer an item of value with an image, text, and a hyperlink
- Digital touchpoint reaches approximately 70,000 people (all marathon participants and volunteers)
- Interactive microsite features brands over a 4-week period
- Goody bag receives 3 separate dedicated emails
- Site receives over 55% engagement rate Over 128,000 total page views\*

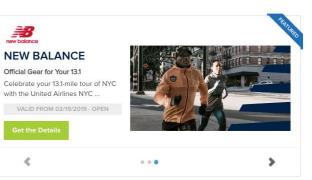
\*Based on 2018 TCS New York City Marathon





#### WELCOME!

We're so happy you decided to participate in the United Airlines NYC Halft Thanks for being a part of our participant community. Enjoy these awesome discounts and freebies in your virtual goodie bag!





## BIOFREEZE GOOL THE PAIN

#### BIOFREEZE

Click below for your exclusive offer! Runners - make sure you're tackling pain and soreness head on. Biofreeze, the ...

VALID FROM 02/19/2019 - 12/31/2019

Get the Detail





#### GATORADE ENDURANCE

Gatorade Endurance Formula is designed for the specific demands of athletes that take things further. Enjoy 25% off the full line ...

VALID FROM 02/19/2019 - 04/19/2019

Get the Details





#### HONEY STINGER BOGO

We're buzzing about our new Cracker N' Nut Butter Bars and we don't want you to miss out! Receive a sweet BOGO at your

VALID FROM 02/19/2019 - 04/16/2019

et the Details







## **BONUS OPPORTUNITIES**

Incremental opportunities offer enhanced exposure. Please inquire for details on pricing and availability.

#### **NAME WALL SPONSORSHIP**

Positive, meaningful touchpoint and photo activation featuring every runner's name. 61% of attendees visited the Runner Name Wall in 2018.

#### **AISLE SPONSORSHIP**

Opportunity to elevate planned booth activation and raise awareness of presence with logo integration on hanging aisle banners and custom signage at intersections.

#### **LOUNGE SPACE SPONSORSHIP**

Branding presence through signage, sampling and engagement in a dedicated lounge space on the main floor.













# TYPES OF ACTIVATION

**Retail sales** 

**Data capture** 

**Brand engagement** 

**Photo activation** 

**Product sampling** 

**Service demonstration** 

## PAST EXHIBITORS

TATA
CONSULTANCY
SERVICES

























AdvoCare, Feetures, Fleet Feet, Garmin, GU Energy, HarperAudio, Hoka One One, iHeartMedia, JackRabbit, KT Tape, Lifeway Foods, Living Juice, Macy's, NormaTec Recovery, Nuun, Obrigado Coconut Water, Paragon Sports, Ripple Foods, Skechers, Suunto, Timex

...and more





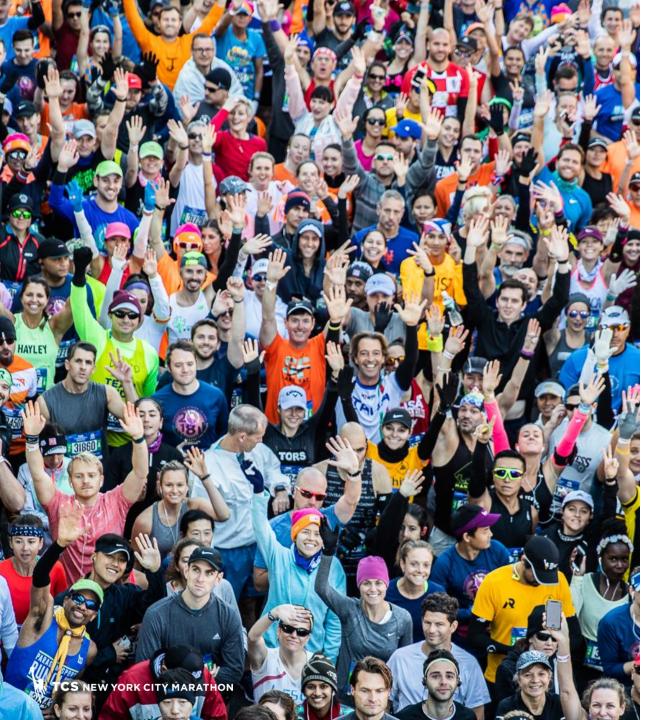
## **2019 PRICING**

- Footprints at the TCS New York City Marathon Expo Presented by New Balance are \$60 per square foot and available in increments of 10' x 10'.\*
- One (1) 10' x 10' booth costs \$6,000.
- A corner location costs an additional \$1,000.
- Enhanced packages with additional assets and custom configurations are available.

All booths come inclusive of carpet, one (1) skirted 6' table, two (2) chairs, one (1) waste bin, 3' side drapes, and one (1) 8' back drape.

\*This cost does not include operational expenses incurred through exhibitor services, such as electricity, internet, and drayage.





Please reach out to set up a time to discuss our events, and how we can help create a successful activation together.

sponsorship@nyrr.org

